

NGAND BOARD OF DIRECTORS MEETING

Minutes

04 December Quarterly—1630 Hours

1630- 1-855-509-2650; 141119#

Call To Order: Chris Domitrovich, Lee Teigen, Lucas Klettke, Robbie Hertz, Jared Huibregtse, Gregory Goodman, Matthew Voeller, Brett Nelson, Stan Brown, Eric Edwardson, Jacob Danduran, David Anderson, Shaun Carlson, David Stein, Shawn Markovic, Kalli Lake, AJ Christiansen, Jackie Nord

1. **Approval of September 04 Minutes:**
 - a. No Changes
2. **Financial Update—Treasurer; MAJ Voeller (Via Executive Director)**
 - a. Current Balances:
 - i. American Bank Center: \$20,362.47
 - ii. Wells Fargo: \$103,290.24—this account has seen positive growth all year (up 13.58% YTD)
 - b. Process for scholarship recipients:
 - c. NGAND will pay \$3,000 (maximum) to support the Governor’s Ball in March
 - d. Checks from NGAUS Conference and lifetime memberships will be cashed soon
 - e. The Treasurer continues to work on tax preparation
3. **Next Three-Month Focus—Membership Drive & Roughrider Conference**
4. **Next Six-Month Focus—Membership Drive, DC Reception, and NGAUS Conference prep**
5. **Insurance Director/Committee Update (Executive Director)**
 - a. Special Meeting Saturday, 28 September in Sturbridge, MA...ED attended
 - b. Regarding State Sponsored Life Insurance (SSLI)—the first \$10,000 of our policy is written by NY Life. The rest is called a “better alternative plan” through the Armed Forces Benefit Association (AFBA). At last year’s conference and at our Board meeting in May, we voted as an association to move forward with AFBA underwriting.
 - c. CPT (Ret) Justin Berger works for NY Life and is in contact with Austin to provide future briefings, although he may not be ready by January.
 - d. Trust Meeting scheduled for 27-28 March in Fort Lauderdale, FL – ED and Treasurer to attend, as there will be more to follow on the program’s way forward
6. **2020 Roughrider Conference—Planning Meetings/Assistance**

- a. Meetings have been occurring monthly. This year, the J5-9 and Planning Committee are taking care of coordination for the Governor's Ball to include meal, funds, and planning.
 - i. The Officer and Enlisted Associations are only responsible for the Roughrider Conference. This makes things easier for the Association.
 - ii. We cannot advertise for registration for the conference, however, we will send interested parties to our website, where there will be a link to our conference.
- b. Conference Dates: 13-15 March 2020 at the DoubleTree Hotel in West Fargo
- c. Capt Brett Nelson & SFC Chuck Votava are the NGAND & NDNGEA reps on committee
- d. Registration for RR Conference is \$20 and will be on the ngand.org site; prompt to J-5/9 to register for Ball; open 1 January 2020
- e. As of this meeting, we have \$12,500 in corporate sponsorships. Goal is usually around \$20,000
- f. Brett Nelson (rep for J-5/9) update: Attendance fee for Governor's ball not determined yet. Waiting to see what some of the associated costs will be.
 - i. Congressional delegations will be invited to Roughrider Conference; potentially Governor's ball as well
 - ii. Save the dates went out to both Army and Air emails
- g. Conference poster—link to reserve hotel rooms will be coming soon
- h. Paying for rooms for board members again this year that attend?
 - i. Consensus that board members' rooms should be paid to try to get max participation
 - ii. If you're coming from out of time, book a room for Friday and Saturday night and the Association will reimburse you
- i. Future planning calls: 18 Dec, 15 Jan, 12 Feb, 4 Mar; all at 1630

7. **New Business**

- a. **2020 Membership Drive** will begin 1 January
 - i. Director spreadsheets will be sent by 31 December (if you find issues with names/ranks or other errors—send corrections to Executive Director)
 - ii. Newsletter & Membership Drive letter will be sent to all officers by 20 December

- iii. Link will be on www.ngand.org website for both State and Life Membership
 - 1. Lots of Board support for membership auto-renewal at the state level
 - 2. ED indicated that state membership can be paid on the national website, which has the auto-renew built in
- iv. **\$250 per Director toward a new member's lifetime membership to be reimbursed by the Association. This is based on a document that MAJ Brown has to be approved by the Executive Board. This includes Executive Board Members pending the availability of funds.**
 - 1. **Motion made by Dave; Second by Stan**
 - a. **Motion Carries**
- v. Life member scholarship
 - 1. Directors agree this is a good program. Some concern over the level of participation of new members, but consensus is this should continue
 - 2. Keep in mind, sometimes these are long-term investments, as new members are at different points in their lives, careers, may have small children, etc.
- vi. Hosting Membership Drives in Units
 - 1. Consensus is these are positive and we should continue, especially with recent associations to the association
- b. **Officer of the Year Nominations**
 - i. Link on website; closes 18 February 2020
 - ii. Secretary will send link to directors
- c. **Roughrider Society Scholarships**
 - i. Link on website; closes 1 February 2020
 - ii. \$500 scholarships
 - iii. More submissions would be great. This opportunity should be disseminated to the units as this is a small amount of work
 - iv. No submissions as of the time of this meeting; we have 4 scholarships available
 - v. Secretary will send reminder to directors
- d. **NGEDA Conference**
 - i. ED and Chair-Elect, CPT Dave Stein to attend
 - ii. 20-23 January in Boston, MA
 - iii. Training for both ED & elected officer officials
 - iv. Will provide feedback during March board meeting
- e. **ND Reception**

- i. Located at the NGAUS Building in Washington, DC
- ii. Set for 23 June 2020
- iii. Event co-hosted by Minot Chamber, Grand Forks BRIC, FMWF Chamber, and both NGAND & NDNGEA

f. **Marketing**

- i. Logo update—MAJ Brown
 - 1. 2 Logo templates were previously sent out
 - 2. Designs were designed with embroidery in mind
 - 3. This logo will go on a table throw, so that any future summits or conferences, we have a professional-looking table throw to help build our brand.
 - 4. Secretary to send out updates and examples of draft logos
 - 5. Stan will work as liaison between logo designer and the board
- ii. Merchandise discussion—Shirts to sell during the RR Conference (logo); other items; Bottle Breacher (Klettke)
 - 1. Received quote from Bottlebreacher.com (veteran-run organization)
 - a. .762, .50 cal, 30mm (\$50 ea), freedom frag (\$36 ea)
 - i. Preference for freedom frag
 - b. Can have these engraved with logo or other information
 - 2. Intent would be for items to be given to new members
 - 3. Personalization is an additional \$5-\$15 fee
 - 4. Suggestion: Could have some on display at the Governor's Ball
 - 5. Current plan is not to sell at a profit, but they could be used for that reason in the future
 - 6. Logistics would be handled by the board of directors
 - 7. Suggestion: Set some time aside during conference to bring in and introduce new members. Also present them with their gift in front of everyone. May be a good idea to do life members from previous year to ensure accurate count
 - 8. Clarification: The new logo would be used on these items
 - 9. More details needed from MAJ Klettke
- iii. Bismarck Summit update—Dave Stein
 - 1. Successful event. Dave recommends collaboration with Enlisted Association
 - a. A number of technological companies attended, which ties into the emphasis on cyber capabilities within the military
 - b. Dave Stein moves to continue participation in this Summit; Jared Seconds**

i. Motion carries

Future Board Meeting Dates: **13 March 2020 from 1700-1830**