National Guard Association of North Dakota 21 September 2023 Quarterly Meeting Agenda & Minutes

Roll Call:

Chris Domitrovich
Brett Nelson = BN
Nicholas Hanson = NH
Steve Hoikkala = Hoik
Matt Voeller = MV
Jay Sheldon = JGS
Kristopher Jacobs
Lucas Klettke
Stan Brown - SB

Lee Teigen

Josh Roller

Dennis Hoffman

Amanda Tang

Jeff Steckler

Justin Johnson

Chris Spangler

Greg Goodman

Justin Huber

Edward Crary

Kim Nelson

Ryan Bergh

Brett Nelson

Randy Fuss

Pat Flanagan

1. Old Business:

- a. Approve minutes from 24MAY2023
 - ➤ Motion Randy Fuss
 - Second Stan Brown
 - Discussion None
 - Vote Unanimous Approval

2. New Business:

- a. ED Agenda Items
 - i. Membership Report & Final Director's Challenge Results

BN - If you push new members to the ED that counts toward comp members, counts for the rest of the year and next cal year.

Continue to grow the Digital Life Members.

Josh Roller was number 1 in change and ADA overall best. 5 units plused up membership while others fell a little All in all really good year and good job with membership drive Goodman wants to do some data mining to validate that the increase is for the reason we think and to document.

ii. NGAUS Conference Reno, NV Recap

Hoikkala made really good notes that will help with planning for next year. Please submit for inclusion in meeting minutes.

iii. Sponsorship Update

Added Airbus who sent 2 reps, nice job to all that attended national conf for interfacing with sponsors

iv. Action Items

- 1. Proposed Policy Handbook Changes (Draft)
 - a. SSLI Insurance Director.

BN - Policy Handbook Changes are laid out in the draft policy handbook that was sent out.

Laid out plan and cost of Domitrovich as the SSLI Director, ED salary goes down to 8k, which has been 10k the past few years. The 2k saved would be used to the SSLI position travel and participation in meetings.

Motion – Goodman, to accept as written.

Second - Randy Fuss

Discussion - Randy Fuss, the benefit might be the only thing in their portfolio to protect their families, NH it pays out quickly, Demo said about 24hrs.

Demo is working to get this in front of the state legislature and get the state to pay the basic premium to cover all of the SMs. Can be continued to the age of 100, huge benefit. RF, pays out regardless of the cause of death. Hands down one of the best benefits we can offer to people in uniform. Demo wants to stay as the conduit to the force and brief formations annually. Hoik, said it helps to hear from another person in uniform, JJ comments that other states also have.

Vote – Approved Unanimous

b. Chair-Elect & Vice Chair assume Resolutions Duties

Chair elect and vice chair assume resolution duties. BN described the purpose and intent for why this is a necessary change and could be used to

develop members in preparation for future leadership in the NGAND, SB thinks this is a great idea, we have a lot of people that stay in the same position for a while and this allows people to move forward, should prevent the rush to find people for leadership positions, allows Chair and VC to engage a lot more and a chair at the general conf for a couple years. NH agrees with SB and wishes he had some more experience going into his position. LT agrees with comments, resolutions are the meat and potatoes. This provides this an option but is not mandated. Holk likes that it is not mandated.

Motion – Stan Brown motions to accept.

Second - Hoik

Discussion - None

Vote – Unanimous Approved

2. Multi-state Hospitality Room for 2024 a. ND, SD, MN?

2024 multi state hosp room with MN, SD, and ND

BN discussed how this came about via discussion with other states at the national conf. Asked Randy for his opinion as a sponsor. Randy has no concerns and mentions to consider Missouri. BN states costs were high in Reno. Every year the process is blind and luck of the draw.

BN asked the board to allow them to further look into this concept at future meetings and bring back more information. RF provided comments on the sponsor perspective. Think beyond the uniform. JR asked if anyone sees any cons to consolidating. SB states that this concept would add layers of coordination would be required by consolidating. Offers that we id someone to coordinate this concept and pay for their way to the conf. RF you can scale the brand quickly if you are to get the corporate folks involved. NH asks RF a question about sponsors sharing. PF says let's see how this goes for a year and go from there. Establish the expectations for participation up front with the other states. RF we have to stay in control if we open up for this and it could grow fast. Hoik we see what some states are doing and that is great, they are advertising their room and their event, we need to advertise to get more attendance, it is about networking with other states and sponsors. NH says to the BN and Hoik should pursue further via discussions with other states. What type of money do we have to raise to conduct in Detroit. NH go

to NGETA and report back. RF ask what some of the costs of some of the other options.

- 3. Roughrider Conference Planning Meeting Calls (Proposed Coord w/NDNGEA)
 - a. Wed, 4 Oct at 1630 via Zoom
 - b. Mon. 30 Oct at 1630 via Zoom
 - c. Wed, 6 Dec at 1630 via Zoom

RR Conf planning meetings plan. BN explains the tentative schedule. Review AAR from last year.

- v. Time and Place Report
- vi. ED Turnover & New Social Media Director

Additional Notes:

- NGAUS Conference 2023 AAR Notes Saved for 2024 Planning
- ED-Sponsor Engagement Starts in Sept/Oct for 2024 RR Conference
- Recommend Planning for 2024 Golf Tournament Starts Now

b. Committee Updates

- i. Membership (Hoikkala)
 - 1. Director's Challenge Update

Hoik – What did you think about the directors' challenge and mvp challenge. JR thought it was a good incentive. JR win one or the other or you get both.

Big push this year is getting to the units early, it is hard to have an event late and compete for awards. If you need help reach out for support, 250\$ to help host and event. New sheets, BN units that had events had positive growth. The digital life membership is provisional but next year is possibly the last year they may offer it at the current rate of 250\$. MV states that we need decide if we continue the rebate with the digital life, hoik discussed continuing the rebate on the state life, open for discussion, to be discussed at DEC meeting. NH closes out and askes all to bring ideas to DEC meeting.

ii. Resolutions (Teigen/Brown)

Lee provided update from ANG side. SB updated Army side. SB presented a couple ideas that were brought to him.

iii. Legislative (Sheldon)

JGS talked to long about legislative items that are pending for the 2025-27 session. Will provide additional info at future meetings and coordinate with members for involvement in next session.

- iv. Planning (Hanson)
 - a. 2024 RR Conf. Planning
 - b. 2024 RR Golf Tournament
 - 1. 23 September 2024 @ Edgewood Golf Club
 - 2. 07October 2024 @ Rose Creek
 - 23. \$55.50

NH has discussion about next year's gold tournament and asked that people while golfing tomorrow at the 2023 tournament.

- v. Audit (Brown)
 - a. Audit Complete?
 - b. New Committee Member (Jared was on)
 - SB Audit complete, report sent on June 1st to MV, offered to read it verbatim. New cmte member opportunity to sit on the cmte. Lee T volunteered.
- vi. Finance (Voeller)
 - a. Quarterly Update

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Account Status

- o Wells Fargo (investment account)
 - □ \$117,976 (was \$118,269 in March)
- \Box +1.08% year to date; +3.41% over the last year; +4.75% since inception (31DEC06)
 - No deposits or withdrawls
- o Bravera Bank (operating account)
 - □ \$12,166.53
- Deposits to make: \$256.31 (July insurance premiums); \$1,490.01 (various NGAUS conference deposits & golf tournament donation)
- Bottle Breachers
- o Still have an inventory & would like to sell; added to the Roughrider Golf Tournament registration table to sell (\$20/each)
- 2023 Recruiting Events
- o Our directors spent \$772.61 on recruiting events & another ~\$100 went to the CDR/1SG Course
- o Take away: the money is available and directors don't need to ask to spend up to \$250/year
- ED mentioned that there is a balance in our Stripe account that needs to be transferred into our operating account; he is working it.

c. Roughrider Golf Tournament 2023 Update (Flanagan)

- i. 22 September 2023 @ Hawktree Golf Club
- ii. Establish Golf Tournament Committee?
- iii. Will present Diamond sponsor plaques & remaining scholarships.

PF – 23 teams for 2023 and will add NGAND bottle openers to the table for purchase.

d. Future Board Meeting Dates: TBD December 2023

NH it has been almost two hours, lets close this thing down.

PF is replacing Dave Hall since he is retiring.

Motion – Josh Roller to close meeting

Second - Stan Brown

Discussion

Vote - Unanimous approved