

NGAND Quarterly Board Meeting Minutes

12 Dec 2023

1630-1730:

- Chris Domitrovich
- Brett R. Nelson
- Alan Dohrmann
- Nicholas Hanson
- Steve Hoikkala
- Matt Voeller
- Jay Sheldon (Proxy to NH)
- Kristopher Jacobs (Proxy to NH)
- Lucas Klettke
- Stan Brown (Proxy to LK)
- Lee Teigen (Proxy to NH)
- Pat Flanagan (Proxy to NH)
- Nicolette Daschendorf
- Josh Roller
- Rachel Berg
- Dennis Hoffman
- Amanda Tang
- Jeff Steckler
- Justin Johnson
- Chris Spangler
- Josh Yri
- Waylon Tomac
- Matt Winters
- Greg Goodman (Proxy to NH)
- Justin Huber
- Edward Crary
- Kim Nelson
- Shaun Carlson
- Ryan Bergh
- Brett J. Nelson (Proxy to LK)
- Dave Anderson
- Randy Fuss
- Jacob Danduran (Proxy to MV)
- Sam Nuenthel

1. Old Business: At 1635, meeting called to order by SH; NH joins at 1640 and takes over.
 - a. Approve minutes from 21SEP2023
 - i. Motion – Spangler
 - ii. Second – Nuenthel
 - iii. Discussion – None
 - iv. Vote – Unanimous Pass

2. New Business:
 - a. Insurance Director Update (CD)
 - i. Kari Hegg, who admins the SSLI for ND needs updated POCs for the units across the state – especially Army Guard so that she can schedule briefings. She schedules six months in advance. CD and BN both recently sent out emails with the spreadsheet attached; if unit directors could update and send them back ASAP, it would be appreciated. Email to christopher_domitrovich@yahoo.com and ngandexecutivedirector@gmail.com.

 - b. Executive Director Update (BN)
 - i. Membership Report
 1. Finished 2023 at 101% (567/560)
 - a. 29 New State Life Memberships in 2023 (19 in 2022)
 2. Sponsorship Update
 - a. Currently at \$19,500 committed for 2024; working second round of communications with past sponsors/leads at this time
 3. 2024 NGAUS Conference Update
 - a. For Detroit in 2024, registration rates have been reduced to \$0 for CGOs, \$50 for FGOs, and \$180 for GOs (previously \$180 for all). This results in savings to the organization of ~\$2300-\$3000 since the Association pays for members' registration fees. BN suggests that money could be re-allocated to send more members or defray costs for attendees.
 4. 2024 Roughrider Conference Update
 - a. The Governor's Military Ball has been moved to 4 May 2024 at the Fargo Air Museum. The Planning Committee has determined that a Saturday night banquet will not happen this year. Award winners will be recognized at the GMB or at the golf tournament. This year's RR Conf will feature a bigger Friday Night Social with additional food, drink and activities.
 - b. For Saturday, inviting the Governor to speak at the event and also extending invitation to state legislators. Looking to include an off-site family-friendly event with some

volunteers and/or Associations paying all or part of the costs.

- c. Conference fee set at \$25.
- d. Next RR Conference Planning meetings are:
 - i. Wed, 3 Jan at 1630 via Zoom
 - ii. Wed, 7 Feb at 1630 via Zoom
 - iii. Wed, 6 Mar at 1630 via Zoom

ii. 2024 Executive Director Contract (BN)

- 1. Changes from last year include:
 - a. Allows SSLI insurance program to be delegated to Insurance Director.
 - b. Base salary adjusted to \$2000/quarter as previously discussed. Was \$2500/quarter for last 3 years of CD, and \$2500/quarter was split between CD (\$1500) and BN (\$1000) last year.
 - c. Contract runs 1 Jan – 31 Dec 2024
- 2. Approve draft contract as written:
 - a. Motion – Voeller
 - b. Second – Hoikkala
 - c. Discussion – None
 - d. Vote – Unanimous Pass

iii. Time and Place Report

- 1. Upcoming events discussed briefly with NGAUS Capitol Summit highlighted as back on for 17-19 March 2024 in Washington, DC. SH says that CW2 Mahon was supposed to go prior to the last one being cancelled. SH will reach out to CW2 Mahon to see if he is available and still interested in going.

c. Committee Updates

i. Membership (SH)

- 1. Membership Drive incentives need to be set for 2024. MV states that we have \$120,000 in the investment account that we have not touched – no issues financially with continuing to incentivize/subsidize memberships. KN states that the incentives absolutely help unit directors in building membership. NH states that approximately ¼ of all NGAND life members joined in the last two years with the incentives.
- 2. **Motion (SH):** NGAND provides a \$250 rebate for NGAUS life memberships purchased and paid-in-full during the membership drive (1 January through 30 June 2024). Also, a \$100 rebate for any NGAUS life member who purchases a State Life

membership during the same period. Keep the same Director's Challenge rewards and guidelines from 2023 in 2024.

- a. **JR seconds**; no additional discussion; vote passes unanimously.

- ii. Resolutions – NSTR
 - iii. Legislative – BN states that JS has provided a list of legislators to invite to the RR Conference.
 - iv. Planning – NH states that ED update covered most items. Proposed the idea that each unit director has a ticket to giveaway to bring a unit member to RR Conference. EC says that it is a great idea. MV states that this has been done before and believes that this is good – especially in a year where the Association doesn't have the cost of a guest speaker. NH will add to the agenda of the next RR Planning Meeting.
 - v. Finance (MV)
 1. Bravera Operating Account: \$26,861
 - a. Checks received from the FMWF Chamber (DC Event) and GA-ASI (Diamond sponsor)
 2. Wells Fargo Investment Account: \$120,641
 - a. YTD: 3.36% increase
 - b. 1 Year: 0.55% increase
 - c. Inception: 4.83% increase
 3. MV still trying to link up with Hawktree to pay the golf course
 - vi. Audit – NSTR
 - vii. RR Society Scholarship (KN)
 1. Application is created and sent to directors/posted online
 2. Will be available on website soon
 - viii. NGAND Officer of the Year (SB/LT)
 1. Application created and available via PDF or online on the website
- d. Future Board Meeting Dates: March 2024 TBD
- i. Motion to Adjourn at 1727 – Hoikkala
 - ii. Second – K. Nelson
 - iii. Discussion – None
 - iv. Vote – Unanimous Pass